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November 3, 2020

Dear valued Hemisphere GNSS Customer,

This letter confirms to your company that Hemisphere GNSS is discontinuing the manufacture of the products listed in the table below. In accordance with Hemisphere GNSS' product discontinuation policy, we are hereby giving notice of these product changes so that your company can adjust its product purchasing records or make any final lifetime purchases of the discontinued products that can still be supplied.

All extended service agreements currently in place will continue to be honored. For products governed by standard service agreements, Hemisphere GNSS will continue to service these products until the End-of-Repair Date, as long as replacement parts are available. When repairs are not possible, Hemisphere will attempt to offer a functionally-equivalent replacement for purchase. All existing online support materials will remain available and can continue to be referenced by our customers and partners until the End-of-Support Date.

Last-time-buy orders must be received by Hemisphere GNSS by the Final Order Date and may be subject to a minimum or maximum order size. Hemisphere GNSS will acknowledge each acceptable last-time-buy order in writing and will exercise good faith efforts to meet your company's requested quantities and delivery date(s) wherever possible. Acknowledged deliveries are deemed to be approximate because of the special circumstances associated with last-time-buy manufacturing conditions, and Hemisphere GNSS reserves its right to make changes at any time.

Hemisphere GNSS will accept last-time-buy orders from your company as "Firm and Final". As such, these discontinued product orders will not be subject to rescheduling, cancellation, or termination by your company without prior written authorization and payment of applicable termination charges.

Thank you for your continued business. Please contact your Hemisphere GNSS representative with any questions.

End-of-Life Products		Replacement Products		Important Dates			
Product Number	Product Description	Product Number	Product Description *	Final Order	Final Ship	End of Repair	End of Support
940-4059-0	P207 OEM GNSS Receiver	940-4146-10	Phantom 20 OEM GNSS Receiver	April 30, 2021	Oct 31, 2021	Oct 31, 2022	Oct 31, 2023
940-4088-0	P328 OEM GNSS Receiver	940-4148-10	Phantom 40 OEM GNSS Receiver				

* Refer to official Hemisphere GNSS data sheets and price list for details regarding replacement product specifications, pricing and kit contents.